

## **Gjurasic & Baldwin**

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### **RE: Port of Seattle RFP for Ground Transportation**

We represent the 239 independent owners/operators of taxicabs at SeaTac Airport. Our association supports Option 6(a) allowing taxicabs to be THE on-demand transportation option for passengers at SeaTac Airport. TNC's and for-hire vehicles should not be picking up passengers on demand at SeaTac Airport.

- Taxicabs' regulations offer protection and safeguards that protect passengers including background checks, commercial insurance, and annual driver training (see attached).
- TNC's and flat rate for-hire vehicles are not public transportation.
- The current airport taxicab operators provide excellent customer service to SeaTac passengers. In fact, more than 99.999% of trips end in happy and satisfied customers and we strive to improve our service continually.
- Taxicabs are 100% green vehicles and are environmentally friendly.
- Taxicabs provide low cost transportation to passengers and their rates are set independently and remain fixed and stable.



# Uber Rates Set to Undercut Taxis

## Uber Rates

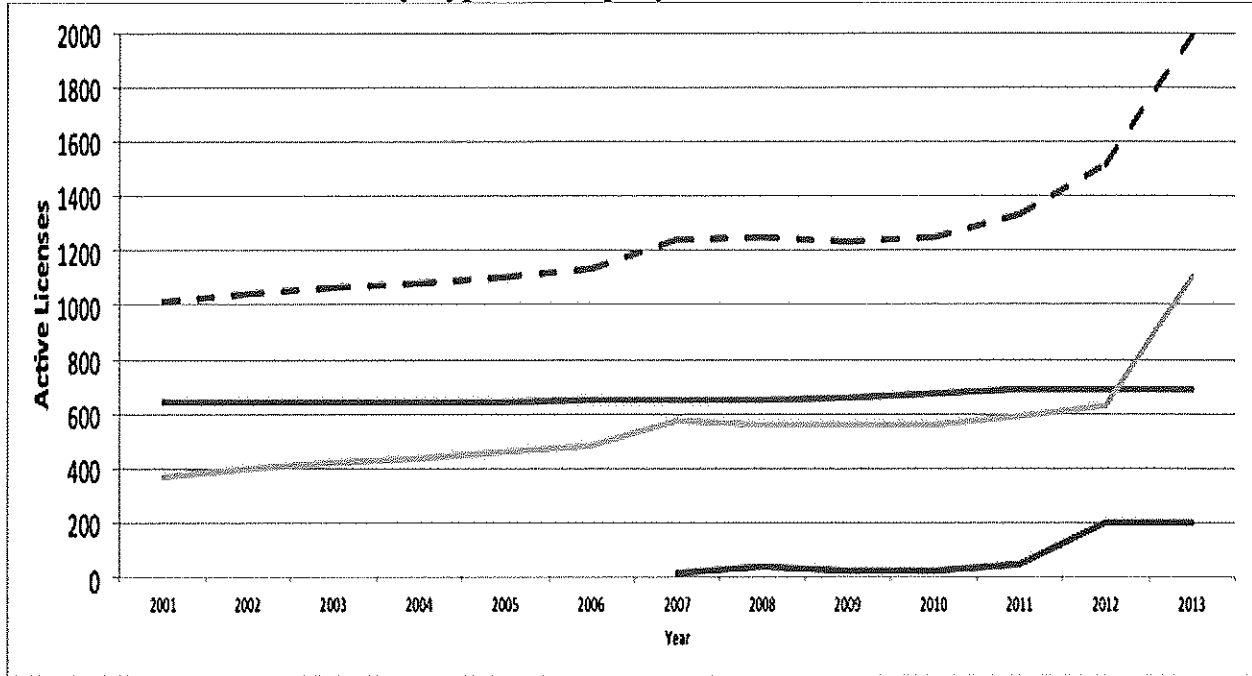
<u>Uber</u>	<b>BASE FARE</b>	<b>BELOW 11 MPH</b>	<b>ABOVE 11 MPH</b>	<b>MINIMUM FARE</b>	<b>Cancellation FEE</b>
<b>Uber X</b>	<b>\$2.50</b>	<b>\$ 0.50</b>	<b>\$ 2.70</b>	<b>\$ 6.00</b>	<b>\$ 5.00</b>
<b>Uber Black</b>	<b>\$ 7.00</b>	<b>\$ 0.75</b>	<b>\$ 3.75</b>	<b>\$12.00</b>	<b>\$ 10.00</b>
<b>Uber SUV</b>	<b>\$14.00</b>	<b>\$ 0.90</b>	<b>\$ 4.50</b>	<b>\$ 20.00</b>	<b>\$ 10.00</b>

## Taxi Rates

<u>Taxicab</u>	<b>Base Fare</b>	<b>Blow 9 MPH</b>	<b>Above 9 MPH</b>	<b>Minimum Fare</b>	<b>Cancellation Fee</b>
<b>Prius/sedan</b>	<b>\$2.60</b>	<b>\$0.50</b>	<b>\$2.70</b>	<b>No</b>	<b>No</b>
<b>6 seater Van</b>	<b>\$2.60</b>	<b>\$0.50</b>	<b>\$2.70</b>	<b>No</b>	<b>No</b>
<b>Wheelchair Van</b>	<b>\$2.60</b>	<b>\$0.50</b>	<b>\$2.70</b>	<b>No</b>	<b>No</b>
<b>9 to 12 seater Van</b>	<b>\$2.60</b>	<b>\$0.50</b>	<b>\$2.70</b>	<b>No</b>	<b>No</b>

# Taxicabs being Pushed Under by Issuance of New Licenses

Number of Active Licenses by Type of Company



— Taxi - City

— FHV

— LIMO (Exec Sedan & SUV)

## Uber Level Playing Field Requirements Must Follow Same Rules & Regulations “Commercial Vehicle & Commercial Insurance”

VEHICLE REQUIREMENTS	DRIVER REQUIREMENTS
VEHICLE LICENSE REQUIREMENTS AND STANDARDS	FOR-HIRE DRIVER REQUIREMENTS AND STANDARDS
<p>6.64.300 Taxicab and for-hire license required.</p> <p>6.64.310 Application.</p> <p>6.64.320 required documents.</p> <p>6.64.330 Applicant requirements.</p> <p>6.64.340 Vehicle requirements.</p> <p>6.64.350 Insurance required.</p> <p>6.64.360 Certificate of safety.</p> <p>6.64.370 Vehicle standards.</p> <p>6.64.380 Taxicab and for-hire vehicle license expiration.</p> <p>6.64.390 Taxicab and for-hire vehicle license plate.</p> <p>6.64.400 Taximeter.</p> <p>6.64.410 Consumer information board.</p> <p>6.64.420 Taxicab and for-hire licensee - responsibilities.</p> <p>6.64.430 Standards for denial - Taxicab or for-hire vehicle owner.</p> <p>6.64.440 Standards for suspension and revocation - taxicab or for-hire vehicle licensee.</p> <p>6.64.450 Destruction, replacement, retirement of a taxicab.</p> <p>6.64.460 Surrender of vehicle license.</p>	<p>6.64.500 For-hire driver's license required.</p> <p>6.64.510 Application.</p> <p>6.64.520 Investigation.</p> <p>6.64.530 Qualifications.</p> <p>6.64.540 Temporary permit.</p> <p>6.64.550 Application null and void.</p> <p>6.64.560 Medical certification.</p> <p>6.64.570 Training program.</p> <p>6.64.580 Written and oral examination.</p> <p>6.64.590 Driving record.</p> <p>6.64.595 Form of license - determined by director - display.</p> <p>6.64.600 Standards for denial of a license - for-hire driver.</p> <p>6.64.610 Standards for suspension/revocation - for-hire driver.</p> <p>6.64.620 License issuance.</p> <p>6.64.630 License expiration - for-hire driver.</p> <p>6.64.640 For-hire driver operating standards.</p> <p>6.64.650 Vehicle safety standards.</p> <p>6.64.660 Conduct standards.</p> <p>6.64.670 Taxicab meter/rates standards.</p> <p>6.64.680 Driver-passenger relations standards.</p> <p>6.64.690 Soliciting and cruising standards.</p> <p>6.64.695 Taxi zone standards.</p>

**For hire vehicle: RCW 46.72.010 “...all vehicle used for the transportation of passengers for compensation”**